

# PROXY AND VOTING INSTRUCTIONS

I/We \_\_\_\_\_

(Name of shareholder)

\_\_\_\_\_

(Address and telephone number in the event of inquiries)

hereby appoint \_\_\_\_\_, \_\_\_\_\_ to represent me/us at the Annual General Meeting of ZUMTOBEL AG on 23 July 2010 at 10 am in Dornbirn and to exercise my/our voting rights.

Furthermore, I/we instruct him/her to exercise or arrange for the exercise of my/our voting rights as follows:

| <b>Agenda point</b>   | <b>In favour</b>         | <b>Against</b>           | <b>Abstention</b>        |
|---|--------------------------|--------------------------|--------------------------|
| 2: Use of profit for the 2009/2010 financial year                         | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 3: Release of the Management Board and Supervisory Board from liability   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 4: Elections to the Supervisory Board                                     | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Jürg Zumtobel, 20.8.1936  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Fritz Zumtobel, 22.9.1939   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Hans-Peter Metzler, 31.3.1959   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Hero Brahms, 6.7.1941   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Johannes Burtscher, 6.9.1969  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Stephan Hutter, 4.7.1961  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 5: Remuneration of the Supervisory Board for the 2010/2011 financial year | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 6: Election of the auditor for the 2010/2011 financial year               | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

If I/we have not issued any instructions (also for individual points on the agenda), the proxy is free to exercise my/our voting rights at his/her discretion.

\_\_\_\_\_ on \_\_\_\_\_ 2010 \_\_\_\_\_

Ort Place

Date

Signature/For companies, authorised signature